

## CASE STUDY

# Aprio Saves Time and Effort While Improving Outcomes with Taegis™ VDR

## Aprio<sup>®</sup>

**Company:** Aprio

**Industry:** Business  
Advisory Services

**Country:** United States

**Employees:** 700+

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### Solution

Aprio leverages Secureworks Taegis™ VDR to automatically identify and prioritize vulnerabilities in client environments.



## Overview

Founded in 1952, Aprio has grown to be the largest independent, full-service CPA-led business advisory services firm based in Atlanta, Georgia. Aprio currently has over 700 team members spread across over 50 countries. Aprio provides digital transformation and cybersecurity advisory services to support customer business objectives and proactively advance the availability, integrity, privacy and security of data.

## Challenge

Jeff Kramer, Executive Vice President, Digital Transformation and Cybersecurity Advisory Services, recognized the shortcomings of the vulnerability management tools they were using. “Prioritizing based on risk is a time-consuming challenge; other vendors were expensive, and we still had a long list of vulnerabilities which is handed to the infrastructure team,” Kramer explained, “We need to find what is important within the unique context of each environment and be able to measure remediation outcomes.”

Exacerbating the challenge is the complexity introduced by hybrid-,multi-cloud infrastructures, where organizations struggle to understand what assets are on their network, the first step in vulnerability management. Kramer explained, “The tools we were using couldn’t help discover the customer assets that were there; we felt that there are gaps on the cloud side.”

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Kramer also sees a practical problem that applies across service providers and customers alike, “We need to be able to focus remediation activity, based on the results of vulnerability management, to be as effective as possible.”

### Solution

In working toward achieving their goals, Kramer views the relationship between Aprio and Secureworks as a partnership. VDR saves time by automatically prioritizing vulnerabilities based on risk, an outcome that is extremely difficult to achieve with time-consuming manual processes. This helps both drive and measure the results that Aprio customers want to see by getting prioritized, real-world and actionable information based on the specifics of customer environments.

“Let’s not understate that this is materially different,” Kramer said. VDR automatically discovers assets and applies advanced machine learning in assessing the risk that vulnerabilities pose within the context of a particular environment. The VDR Health Score also tracks the risk profile of customers, providing an ongoing, tangible measure of vulnerability management and remediation efforts, rather than a snapshot in time.

### Benefits

In simple terms, VDR discovers the assets, as Kramer pointed-out, “workstations, websites, storage, cloud,” assesses the vulnerabilities, and uses global and environment-specific factors to rank vulnerabilities based on risk.

Aprio, and their customers, have experienced multiple benefits from using VDR including being able to focus and measure remediation efforts. “There are lightbulb moments, we can provide the information customers need,” Kramer explained. Helping small to medium businesses understand their risk profile, and achieve the outcome of reducing risk with focused remediation is of significant value in how Aprio helps their clients. As Kramer put it, “We know we are materially improving the risk profile of small to medium-sized businesses by leveraging Secureworks Taegis VDR.”

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**Jeff Kramer**

Executive Vice President,  
Digital Transformation and  
Cybersecurity Advisory  
Services, Aprio

**“VDR uses the context around vulnerabilities to prioritize them without teams spending a bunch of time”**

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For more information,  
call **1-877-838-7947** to  
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